

# Robert's Real News

By Robert Nemish



## Warm Holiday Wishes!

December 2007



This year is quickly coming to an end and what a year it has been!

I look back with pride on our accomplishments. We have sold homes on average in 18 days at 98+% of the listing price and we have sold 97% of all listings we have taken. Yet I know that much of what we have achieved would not have been possible without the support of my wife, Wendy, and my family, our wonderfully loyal clients and our business partners who have so ably served our clients. I am truly grateful to you all.

Also this year has seen a dream come true for me; my daughter, Jenni, has joined me in my real estate practice and currently serves as my Client Care Coordinator. Having passed her real estate course, she will grow into the role of a real estate professional in early 2008. Stay tuned for more news on this front.

Our son, Robin, has also made us proud! He was among only 300 adult students from around the world to be invited to obtain his MBA degree at the London School of Business in London, England. Needless to say, the world will be his oyster at the conclusion of his studies.

Fortunately, all of my immediate family will be together to celebrate the Christmas season in Victoria. I am very much looking forward to spending time together. I feel truly blessed. I trust that you too will have the opportunity to enjoy the company of your family and friends.

From my family to yours, we wish you a very happy holiday season and a prosperous, healthy New Year!



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**Don't keep us a secret!**

Do you know someone who is interested in buying or selling in the next 30-90 days? Please give us a call! We would like to continue to work with your referrals which, as you know, are the primary source of our business! As always, you can reach us at 744-3301.



## Seminar Info

**Help Your Kids Buy A Home**  
January 17th, 2008 @ 6pm.  
RSVP — 744-3301

**What Clients Say About Robert...**  
"Robert is more interested in meeting his clients' needs and forming a long term relationship than trying to make a quick sale. He doesn't push a sale on you just to close the deal."  
~ Pearl Der

# WATCHING THE MARKET November 2007

Source: Victoria Real Estate Board

|               | Number of Sales | Average Price | 6 Month Average |
|---------------|-----------------|---------------|-----------------|
| Single Family | 310             | \$596,586     | \$576,230       |
| Townhomes     | 62              | \$474,150     | \$413,395       |
| Condominiums  | 177             | \$313,665     | \$323,778       |



## From the Inspiration File

"For somehow, not only at Christmas, but all the long year through, the joy that you give to others is the joy that comes back to you."

John Greenleaf Whittier, American Writer 1807-1892



### Welcome To Our New Clients

Here are some of the new clients who joined our "Real Estate Family".

Ernest & Inga (Referral)

Walter & Suzanne  
(Previously Active Clients)

Seeta (Previously Active Client)

### The History of Christmas Lights



It's difficult to imagine Christmas without the bright and twinkling lights, dazzling displays and glowing reindeer, but it wasn't until 1882 when the first string of lights was invented by Edward Johnson. Until then, families placed lit candles amongst their ornaments, providing the warm glow of Christmas.

In 1895, President Grover Cleveland strung the White House Christmas tree with strands of lights, giving major exposure to the new invention.

The year 1903 saw the first distribution of Christmas lights to the masses, and today their energy efficiency is being perfected. Energy-saving light-emitting-diode (LED) lights use less than 10% of the electricity consumed by filament bulbs, and can save you close to 95% on your electricity bill. They also stay cooler than traditional lights, so your precious tree ornaments are protected.

Each year we bundle into our cars to watch the twinkle and glow of colour sparkling through the trees and reflecting off the sometimes snow covered yards. Watch for Victoria's Christmas Lights Tour in the Times Colonist, and be sure to visit Butchart Garden's spectacular display during the month of December.



### Events For the Kids

Breakfast with Santa—9am-12pm

Saturday, December 8th, 2007

Vista 18, 18th Floor of the Chateau Victoria Hotel

740 Burdett Avenue

Reservations recommended. Contact Yvonne 361-5660.

**100% of proceeds go to the Times Colonist Christmas Fund.**

**Minimum Donation of \$10 for adults and \$5 per child.**



From

Robert E. Nemish  
& Associates

**A referral is sending someone you care about  
to someone you trust.  
Thank you for trusting us with your referrals.**

### Robert E. Nemish

"Exceeding Expectations" With

- Trust
- Integrity
  - Knowledge
  - Service

**RE/MAX**  
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