

Real News



June 2009

SUCCESS FACTORS

We have always measured our success by quantifying the results we achieve for our clients. What do we consider our success factors, how do we compare to others and why are they important to you?

Here are three of our success factors and how we compare to the Victoria Real Estate Board averages:

	Board Average	REN & Associates Average
% of Listings Sold	60%	88%
% of List Price Obtained	97%	100%
Days on Market	53	30

Why are these factors important to you? We are proud to say that we sell virtually all of the listings we take, not a little over half. Your objective is to sell your home not just list it. That is the result we achieve more often than not. We also achieve virtually full price for all our listings, putting about \$15,000 more in the pockets of our sellers than the average realtor in Victoria. We believe accomplishing the task in half the time it takes others reduces your stress associated with selling your home.

If you would like to know more about our other success factors and how we do almost all of our business “by referral”, visit our website – www.robertnemish.com and view our Informed Sellers Package. If you like what you see, call us for a confidential and complimentary review of your home’s market value. We would love to help you!

Yours very truly,

Robert E. Nemish
Your Real Estate Consultant—**For Life!**

Client Testimonial

“Jenni was friendly, helpful, professional and provided us with excellent service.”

~ Melissa & Marty Erletz



Welcome to our new clients who joined our “Real Estate Family”.



Susan & Gordon Warrington
(New Clients)



Betty Anne Dempsey
(New Client)



Steve Corlazzoli
(Referral)



Supplier of the Month - Exterus Landscape Design Group Inc.



\$30 OFF



Initial Landscape Design Consultation

Call 250-652-2115
to book an appointment

WATCHING THE MARKET - May 2009



	Number of Sales	Median Price		% Change Month to Month
		May 2008	May 2009	
Single Family	475	\$545,000	\$525,000	-3.7%
Condominiums	223	\$295,500	\$279,500	-5.5%
Townhomes	87	\$394,900	\$375,000	-5.1%

Victoria Real Estate Board statistics are available at http://www.vreb.org/mls_statistics/index.html

From the Inspiration File

Making the decision to have a child is momentous. It is to decide forever to have your heart go walking around outside your body. ~Elizabeth Stone



Giggle Time

When I was a boy of fourteen, my father was so ignorant I could hardly stand to have the old man around. But when I got to be twenty-one, I was astonished at how much he had learned in seven years. ~Mark Twain

Robert E. Nemish & Jenni Carswell
"Exceeding Expectations" With

- Trust
- Integrity
 - Knowledge
 - Service



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